

Areté Renovators Inc. is a 19-year-old family business specializing in interior residential and commercial remodeling, primarily kitchen and bath. Arété Renovators has successfully completed over one thousand remodeling projects throughout the Chicagoland area, working in 60% of Chicago's downtown high rises. Arété means "quality" in Ancient Greek. Since 2001, we have built a reputation of quality in workmanship, customer service, project management, and reliability.

Areté Renovators together with their premier kitchen and bath showroom and design center, Arété The Art of Design, delivers one stop general contracting services for all your remodeling, design, and building needs. We manage all aspects of the project including obtaining city permits, completing association paperwork for project approval, design services, purchasing and delivering of materials, installation, and maintenance.

From small scale projects such as gut rehabs and kitchen remodels, to building houses from the ground up, our team of skilled professionals, with the union of carpenters, electricians, and plumbers is well prepared for the most challenging real estate projects.

Arété Renovators is seeking a driven individual to help us grow our business. The sales estimator is responsible for lead generation, attending client walk throughs, taking site measurements, reviewing, and preparing a labor proposal to be submitted to the client, attending pre-construction meetings, and other tasks as assigned.

ESSENTIAL FUNCTIONS

Review Architectural drawings
Develop long-term relationships with prospective customers
Reading and understanding blueprints
Follow up on all customer proposals to close sales
Provide material knowledge and industry expertise
Knowledge-able on design build practices and interior residential remodeling
Understanding of real estate to educate clients on where to achieve the highest return on investment

SKILLS:

Excellent written and verbal communication skills
Analytical and problem-solving skills
Excellent time management skills
Strong presentation and project management
Attention to detail, demonstrated integrity and professionalism
Strong negotiation skills to sell materials and services
Ability to create and modify complex quotes for large projects
Computer proficient
Working knowledge of understanding and reading blueprints

This position may require the occasional Saturday and evening appointment. This position will operate as an independent contractor (1099). Prior residential estimating experience required.

Experience and Requirements:

- Construction Estimating: 2 years (Required)
- Residential Remodeling: 2 years (Preferred)
- Successful completion of a background screening required
- Candidate must have their own transportation and valid Driver License
- Position requires extensive travel throughout Chicago (downtown, North Shore, immediate suburbs)

ALL RESUMES AND QUESTIONS ARE TO BE SENT DIRECTLY TO THE ATTENTION OF GINA YOUNG AT GINA@ARETERENOVATORS.COM